

# iTadweer آي تدوير

Caring Community, Sustainable Future.

# **S2.6B** Wasted annually in GCC

### \$2.6 Billion worth of recyclables are dumped into landfills every single year!



# Problem









# Problem

#### No communication tool

On one hand, corporates and households -main contributors of annual waste generation- don't have a proper communication tool with recycling companies.







#### No recycling system

Lost opportunities

**Expensive operations** 

On the other hand, recycling companies had no proper system, lost many opportunities, and suffered from high operational costs. While not having a proper tool to maximize waste input up to their capacity.



# Problem



#### No communication tool





# iTadweer is a cloud-based platform that makes recycling easier, We connect recycling companies to corporates (stage 1) & households (stage 2).



# Solution





### Solution is focused -at this stage- to replace phone calls with a simple User Interface for collection requests.



# Solution

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| us on Instagram: <u>iTadweer</u> |   |
|                                  |   |



# Effective Workflow Management



#### The recycling companies' user interface utilizes drag-and-drop features.

#### Features of our cloud-based platform

| ng Das | shboard Weighting Orders 👻 Configuratior             | ו 🔻 |           | @ | 2 | Administrato |
|--------|--|-----|-----------|---|---|--------------|
|        | Search   |     |           |   |   | e            |
|        | ▼ Filters - ☰ Group By - ★ Favorites -               |     |           |   |   |              |
| +      | Pending Collection                                   | +   | Fulfilled |   |   |              |
|        | Zain Bahrain<br>SO015<br>06/29/2018 15:04:57         |     |           |   |   |              |
|        | Tree Projects<br><i>SO009</i><br>02/28/2018 10:22:09 |     |           |   |   |              |
|        |  |     |           |   |   |              |



# Waste Collection Management Workflow

| III Waste Management | Waste | Collections -                                       |   |          |        |   |   |           | @ 🗪 🌻 IKEA Dhahran | Manager <del>-</del> |
|----------------------|-------|---|---|----------|--------|---|---|-----------|--------------------|----------------------|
| Assigned Requests    |       |   |   |          | Search |   |   |           |                    | <u>@</u>             |
| Create Print 🖨       |       |   |   |          |        |   |   |           |                    | :: ::                |
| Draft                | +     | New/Submitted                                       | + | Approved | +      | Scheduled   | + | Fulfilled | +                  | $\leftrightarrow$    |
|                      |       | IKEA Bahrain<br><i>S0005</i><br>23-12-2019 23:52:32 | Ω |          |        | IKEA Bahrain<br><i>S0004</i><br>23-12-2019 22:53:53 |   |           |                    | CANCELLED (0)        |
|                      |       | IKEA Bahrain<br>S0003<br>19-12-2019 14:29:28        | Ω |          |        | IKEA Bahrain<br>SO002<br>19-12-2019 01:16:41        |   |           |                    | ED (0)               |
|                      |       |   |   |          |        |   |   |           |                    |                      |
|                      |       |   |   |          |        |   |   |           |                    |                      |
|                      |       |   |   |          |        |   |   |           |                    |                      |

Received Collection Request



Approve, Schedule, and Route





# Effective Monitoring & Dashboards

#### Features of our cloud-based platform

| Dashboard       | Dashboard       |            |              |                      |
|-----------------|-----------------|------------|--------------|----------------------|
| Dashboard       |                 |            |              |                      |
|                 |                 |            |              |                      |
|                 |                 |            |              |                      |
|                 |                 | 7          | 673          | 654                  |
|                 |                 | Clients    |              | Total Collection Req |
| View Details    |                 | Θ          | View Details |                      |
| → Total Collect | ed By Date (Kg) |            |              |                      |
| 30,000          |                 |            |              |                      |
| 22,500          |                 |            |              |                      |
| 15 000          |                 |            |              |                      |
| 15,000          |                 |            |              |                      |
| 7,500 ——        |                 |            |              |                      |
| 0               |                 |            |              |                      |
|                 | 1019-02-27      | 2019-02-28 | 2019-02-25   | 2019.02.26           |
| [               |                 |            |              |                      |

#### The dashboard is intuitive & focused on the KPIs which recycling companies need, and can be accessed from any device connected to the internet.



# **Smart Routing**

#### Features of our cloud-based platform



#### The smart routing raises efficiency, so recycling companies can reach more clients in less time.





To cover operations expenses, a business model is charging recycling company a 20% commission, on each collection request that is received through our platform.

> Additionally: Monthly subscriptions are charged for using the platform And Sponsorships are offered for various entities to support the initiative



# **Revenue Models**





# Bahrain 10,000 Corporates

We target 10,000 corporates in Bahrain & 300,000 corporates in GCC.

# GCC 300,000 Corporates

# Competition

#### **Bad Workflow** Management



Hard to Use

Compared to our digitized collection workflow, our only competition is the current traditional way of communication with recycling companies.

Easy to Use



**Smart Workflow** Management

# Strategic Goals



#### **NATIONAL GOALS:**

Bahrain's net-zero emissions target (2060) &

**Economic Vision 2030** 





#### **INTERNATIONAL GOALS**

**ESG: Environment, Social and Governance criteria** & SDGs





# Future Strategic Partnerships

# SAUDI GREEN INITIATIVE

Saudi Arabia targets net zero carbon by 2060

The platform solution contributes to different government's strategic goals in GCC. Our next step is to connect environment initiatives through GCC countries' strategic partnerships.



الشركة السعودية الاستثمارية لإعادة التدوير Saudi Investment Recycling Company

PIF-owned SIRC targets zero-waste 'Circular Economy' by 2035



## The Future



AI (Artificial Intelligence) is planned to be a huge contributor to the solution. Households are the main target in the next phase.

# The Founders



#### JAFFER AL HAMAD - FOUNDER

B.Sc. in Accounting & Finance

Finance & Project Manager

8+ years of experience in: Finance, IT Project Management, and Marketing

Worked ERP Systems & Online Marketplaces in Various Sectors across GCC



#### S. YOUSIF HUSAIN – CO-FOUNDER

Marketing Lead & Social Media Specialist

Wide experience in creative agency projects and content strategy

15+ years in media & content, photography, copyrighting, and video editing

# The Investment

# Ask: **\$99,000** In exchange of 5.5% equity

# 90% to hire 4 Key Members (Sales & Development Team) &10% to cover technical costs (System hosting and maintenance)



#### **Be Part of The Change!**



# iTadweer آي تدوير

كُن جزءًا من التغيير!

